

## How to Use the HLS01 Hazardous Incident Response Equipment Statewide Contract

Contract #:	HLS01	Contract Duration:	9/2/2005 to 5/31/2015
MMARS #:	HLS01*	Options to renew:	None
Contract Manager:	Stephen Lyons – 617-720-3373 – <a href="mailto:steve.lyons@state.ma.us">steve.lyons@state.ma.us</a>		
This contract contains:	Environmentally Preferable Products (EPP), Prompt Payment Discounts (PPD), Supplier Diversity Program (SDP), Small Business Purchasing Program (SBPP)		
Last updated:	January 29, 2015		

### Contract Summary

This is a NASPO contract, which the Operational Services Division has joined, led by New York State, for Hazardous Incident Response Equipment. New York State has established a comprehensive contract with authorized distributors or manufacturers for a broad spectrum of domestic preparedness equipment. The contracts were awarded for equipment that will qualify for Homeland Security Grant Funding (SHSP) and the Law Enforcement Terrorism Prevention Program (LETPP) funding. Equipment is also available on these contracts that may be used for emergency response related activities that does not qualify for grant funding. More information can be found in the contract award notification.

#### Categories:

1. Personal Protective Equipment (PPE)
2. Explosive Device Mitigation and Remediation Equipment
3. CBRNE Search and Rescue Equipment
4. Detection Equipment
5. Decontamination Equipment
6. Physical Security Enhancement Equipment
7. Terrorism Incident Prevention Equipment
8. CBRNE Logistical Support Equipment
9. Medical Supplies
10. CBRNE Reference Materials
11. Agricultural Terrorism Prevention, Response and Mitigation Equipment
12. Intervention Equipment
13. Other Authorized Equipment

### Benefits and Cost Savings

- Covers a broad array of homeland security equipment
- Competitive pricing
- provides an avenue to procure a broad spectrum of domestic preparedness equipment

## Who Can Use This Contract?

**Applicable Procurement Law:** MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

### Eligible Entities:

01. Cities, Towns, Districts, Counties, and other political subdivisions
02. Executive, Legislative, and Judicial Branches, including all Departments and elected offices therein
03. Independent public authorities, commissions, and quasi-public agencies
04. Local public libraries, public school districts, and charter schools
05. Public Hospitals, owned by the Commonwealth
06. Public institutions of high education
07. Public purchasing cooperatives
08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth
09. Other states and territories with no prior approval by the State Purchasing Agent required
10. Other entities when designated in writing by the State Purchasing Agent.

## Pricing and Purchase Options

### Purchase Options:

Shipping is allowed by vendors with designation on their pricing sheets. Pricing sheets can be found on each vendor's Master Blanket Purchase Order.

EXCEPTION - Change as of March 1, 2006

For those items shipped outside the 48 contiguous United States, on which there are extraordinary freight charges that cannot reasonably be covered by the contract price, vendors may negotiate with those non-contiguous States regarding delivery terms and charges.

Shipping is to be **FOB Destination** inside the 48 contiguous states and Washington DC. Shipping is to be **Point of Exportation** for Alaska, Hawaii, Puerto Rico, etc. for shipments outside the 48 contiguous states. It will be the responsibility of the vendors and the Member State that is outside the contiguous 48 States to negotiate fair shipping terms and charges. Shipping must be FOB destination to a shipping point within the contiguous 48 States. This location must be agreed to by the vendor and the negotiating State. From that point shipping terms, charges and conditions should be negotiated with the end-user. The State must be notified in advance of the possible shipping charges and agree to the final contract price and arrangements.

## Additional Information

### HOW TO USE THIS CONTRACT

Authorized users may no longer purchase any item with a value greater than \$200,000 and all such items were removed from the contracts. No new items of that value or greater will be added for the remainder of the contract term. Additionally, items with a value greater than \$85,000 will be removed from the contracts by March 31, 2012.

The basis for selection among multiple contracts at the time of purchase shall be the most economical alternative that meets form, function, and utility unless there are overriding practical issues, and should be in the best interests of the States, taking into consideration:

- ◆ Form, function, and utility needs of the purchaser
- ◆ Price
- ◆ Overhead associated with storage and inventory of the goods
- ◆ Note that construction costs to prepare for installation are not covered in this award

## Additional Information (continued)

1. These contracts are not limited to authorized equipment only. If using Federal Homeland Defense funds or Law Enforcement Terrorism Prevention Federal Grant monies end-users should check to be sure equipment they wish to purchase under this contract is authorized. End-users must notify the vendor at time of ordering (place information on Purchase Order) that these funds or grant monies are being used. This is required to enable vendors to meet Federal grant tracking requirements.
2. If you are purchasing a large volume of a specific piece of equipment or costly item and know the manufacturer of the product please access the manufacturer line spreadsheet (See Summary page at <http://www.ogs.ny.gov/purchase/spg/pdfdocs/3823219745ME.pdf>). This sheet lists manufacturers offered on this contract and the vendors carrying them. Obtain pricing from as many vendors as possible and compare. It is strongly recommended that contract users seek pricing from more than one contractor especially if they are purchasing large amounts of goods or high dollar amount items
3. If you do not have a specific manufacturer item in mind go to page 8 of the award notification that lists the types of equipment offered by vendors for a list of contractors and equipment categories offered.
4. A price list is included in this award for each vendor so that you may check pricing. Select vendors offering the type of equipment you wish to purchase. Contact selected contractor and ask if pricing can be reduced.
5. Choose the most cost effective option meeting your needs. Document your choice for the procurement record and proceed with the purchase.
6. In case of emergency please follow your agency's emergency procurement procedures.

## Summary of Where to Obtain Important Contract Information in COMMBUYS

This contract has been set up as a zero line item catalog in COMMBUYS. There are 13 vendors on this contract and each vendor has been assigned a unique Master Blanket Purchase Order.

### How to place an order

- Contact vendor or vendors and request a quote
- Choose the most cost effective quote
- Once a quote is obtained and selected the ordering process is as follows:
- Initiate a new requisition
- Search for an item (Use HLS01) in the description
- Select the vendor you will be placing an order with
- Select the appropriate catalog line
- Enter the total price
- Attach the vendor quote
- Submit for approval

## Where to Find Contract Information on COMMBUYS

There are 13 vendors on this contract and each vendor contract has been assigned a unique Master Blanket Purchase Order (MBPO) number.

Master Blanket Purchase Order Number	Vendor
<a href="#"><u>C105992-vCurrent</u></a>	Contract Record
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000118</u></a>	AramSCO
<a href="#"><u>PO-15-1080-OSD01-OSD10-00000001690</u></a>	Atlantic Diving Supply (ADS)
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000153</u></a>	Atlantic Nuclear Corporation
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000092</u></a>	Farber Specialty Vehicles
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000109</u></a>	Government Scientific Source
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000124</u></a>	Laerdal Medical Corporation
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000096</u></a>	LAURUS Systems, Inc.
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000138</u></a>	LDV, INC
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000141</u></a>	Lenco Industries, Inc.
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000129</u></a>	RAE Systems
<a href="#"><u>PO-14-1080-1080C-1080L-00000001318</u></a>	Safeware, Inc.
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000105</u></a>	Smiths Detection, Inc.
<a href="#"><u>PO-14-1080-OSD01-OSD10-00000000151</u></a>	Thermo Scientific Portable Analytical Instruments, Inc.

## Prompt Pay Discounts

COMMBUYS Vendor ID	HIRE Contractor	10 days	15 days	20 days	30 days
268197	AramSCO, Inc.		1%		
00003456	Atlantic Diving Supply (ADS)				
211807	Atlantic Nuclear Corp.				
300243	Farber Specialty Vehicle				
208166	Government Scientific Source				
206969	Laerdal Medical Corp	1%			
236523	Laurus Systems, Inc.				
300164	LDV, Inc.		0.015%		
271914	Lenco Industries, Inc.				
273433	RAE Systems, Inc.				
00001487	Safeware, Inc.				
300290	Smiths Detection, Inc.				
300239	Thermo Scientific PAI				

## Vendors and Awarded Categories

<b>HLS01 HIRE Contractor Awarded Categories</b>	Aramco, Inc.	Atlantic Diving Supply (ADS)	Atlantic Nuclear Corp.	Farber Specialty Vehicle	Government Scientific Source	Laerdal Medical Corp	Laurus Systems, Inc.	LDV, Inc.	Lenco Industries, Inc.	RAE Systems, Inc.	Safeware, Inc.	Smiths Detection, Inc.	Thermo Scientific PAI
1. Personal Protection Equipment	X	X			X						X	X	
2. Explosive Device Mitigation & Remediation Equipment	X	X			X		X				X	X	
3. CBRNE Operational & Search and Rescue Equipment	X	X								X	X	X	
4. Detection	X	X	X		X		X			X	X	X	X
5. Decontamination	X				X		X			X	X	X	
6. Physical Security Enhancement Equipment	X	X			X		X		X	X	X	X	X
7. Terrorism Incident Prevention Equipment	X	X			X		X		X	X	X		
8. CBRNE Logistical Support Equipment	X	X			X					X	X	X	
9. Medical	X	X				X				X	X	X	
10. CBRNE Reference Materials	X	X									X		
11. Agricultural Terrorism Prevention, Response & Mitigation Equipment	X										X		
12. Intervention Equipment	X	X	X				X				X	X	
13. Other Authorized Equipment	X			X	X			X	X	X	X		